



## Surgical Instruments



[www.elitemedical.com.au](http://www.elitemedical.com.au)



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## **About Elite Medical**

Elite Medical is a family owned and operated business dedicated to the supply of high quality surgical instruments and consumables to the demanding operating theatre environment.

Since the commencement of trading in October 1986 and the acquisition of Precision Surgical in April 1999, the dedicated aim of the Elite Medical team has been to provide innovative, cost effective and environmentally responsible solutions to Queensland hospitals in a professional, friendly and efficient manner.

Our hard won reputation among discerning professional buyers in the medical field comes from our ability to supply locally made and imported products of world-class innovation and craftsmanship, delivered with urgency and backed by an enthusiastic support team always aiming to exceed our customers' expectations.

**NOW YOU CAN  
ORDER ONLINE**  
[www.elitemedical.com.au](http://www.elitemedical.com.au)

*Exactly the specialised medical supplies you want, when you need them.*

**ELITE MEDICAL & PRO-MED**

**Elite have established a long-term relationship with like-minded German manufacturer, Pro-Med Instrumente GMBH, to provide our Australian customers with the world’s highest quality instruments at sensible prices.**

PRO-MED		ELITE MEDICAL	
✓	Second generation family owned medical device company	✓	Second generation family owned medical device company
✓	Established in 1978	✓	Established in 1986
✓	Quality Assured company ISO 9001 Certified	✓	Quality Assured company ISO 9001 Certified
✓	Consistent sales growth through dedication to customer satisfaction.	✓	Consistent sales growth through dedication to customer satisfaction

**PRO-MED QUALITY**

- Manufactured in Tuttlingen, Germany.
- Used in over 50 countries around the world (as well as in research projects in space).
- Manufactured to standards that meet or exceed all applicable national and international standards.
- All instruments are manufactured from stainless steel in accordance with ISO 7153-1.

**PRO-MED GUARANTEE**

- 10 Year, or 5000 sterilisation cycle Guarantee on Material and Workmanship
- 5 Year “wear and tear” Guarantee on Scissors, Needle holders and Ring Handled Instruments\*
- 10 Year “wear and tear” Guarantee on other instruments\*

*\*For full details ask for a copy of the Pro-Med warranty.*

## RANGE AND DELIVERY

**OUR RANGE ENCOMPASSES OVER 12,500 INSTRUMENTS COVERING ALL AREAS OF SURGERY:**

	<b>Orthopaedics</b>		<b>Gynaecology</b>
	<b>Neurology</b>		<b>Obstetric</b>
	<b>Vascular</b>		<b>ENT</b>
	<b>Cardiac</b>		<b>Plastics</b>
	<b>Thoracic</b>		<b>Ophthalmic</b>
	<b>Urology</b>		<b>General</b>

**“TIMELY SURGICAL INSTRUMENT SUPPLY IS CRITICAL”**

Common Pattern and Sizes	Delivery 1-3 Days	In stock: Brisbane
Other Patterns and Sizes	Delivery 1-3 Weeks	In stock: Germany
Rare Patterns and Sizes	Delivery 4-6 Weeks	Made to order: Germany

All Surgical Instruments air freighted from Pro-Med Instrumente to Elite Medical.  
All Surgical Instruments dispatched same day from Elite Medical to customer.

## 5-POINT CUSTOMER COMMITMENT

### 1. SUPERIOR COMMUNICATION



No automated systems, voicemail or lack of customer communication. Our phones are answered by our Brisbane-based Customer Service Team and we have five knowledgeable instrument specialists based in Queensland who are available 5 days a week, 10 hours a day to speak with you, or even visit you on-site.

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### 2. FAST RESPONSE



All instrument enquiries and requests for pricing are responded to within 24 hours, including instrument sets and hard-to-find instruments.

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### 3. RISK-FREE PURCHASING



Our goal at Elite Medical is to supply you with the right instrument every time. Where we have undertaken to match our instrument to your requirements, we guarantee that it will meet with your approval. If it doesn't, we will replace it with one that does.

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### 4. EXPERIENCE AND KNOWLEDGE



We have over 25 years experience selling surgical instruments into Australia and understand the local requirements, trends and generic names.

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### 5. MATCHING AND SOURCING SERVICE



We can match almost any catalogue number from any surgical instrument manufacturer and supply the exact equivalent 99.9% of the time. If we can't source it for you, we'll put you in touch with a company that can.

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## 1. FUNCTION TEST & VISUAL INSPECTION

The functionality of all instruments must be checked prior to each use. Instruments with surface damage, such as scratches, cracks, nicks, dents etc., or bent parts must be repaired. Instruments with any damage of this kind may not be used. Never, under any circumstances, use a damaged instrument!

## 2. RANGE OF APPLICATION

Surgical instruments are manufactured for use in surgical procedures and may not be used for any other purpose.

The physician in charge is responsible for determining which instruments are suitable for the respective surgical procedure. The physician is also responsible for ensuring that the staff in the operating theatre are adequately trained and informed and have adequate experience in handling the surgical instruments.

## 3. HANDLING

Do not apply excessive stress to the instrument by twisting it or using it as a lever; such handling could damage or break the instrument or its parts.

## 4. MATERIAL

Our surgical instruments are made from stainless steels in accordance with DIN EN ISO 7153-1; most instruments are polished to a matt or shiny finish prior to delivery.

## 5. STORAGE OF SURGICAL INSTRUMENTS

Instruments should always be stored individually in their packaging or in containers. In order to avoid corrosion, instruments should always be kept dry and away from chemicals during storage.

## 6. CLEANING, STERILISATION & MAINTENANCE

All instruments can be sterilised in autoclaves. Instruments with plastic parts cannot be sterilised using radiation as this form of sterilisation destroys the plastic. Sterilisation must be carried out according to a validated steam sterilisation process that meets the requirements of AS/NZ 4187-2003. All new surgical instruments must be cleaned and

sterilised prior to use. All instruments must be cleaned immediately after each use. Whenever possible dismantle the instrument prior to cleaning. Never use metal brushes or steel wool. If you are cleaning instruments in an automated washer-steriliser or an ultrasonic cleaner, always ensure that the instruments are positioned securely in the device. Check that all instruments are positioned in such a way that the rinsing solution or ultrasonic waves can reach them freely (no wave or rinsing "shadows").

Always follow the instructions of the device manufacturer. Never use more than the recommended amount of cleaning agent. After cleaning and sterilisation all instruments with hinges or joints must be treated with a paraffin-oil-based lubricant to ensure that the hinges/joints move freely and function properly. We advise against the use of low temperature steam and formaldehyde autoclaves.

## 7. CREUTZFELDT-JAKOB DISEASE & HIV INFECTION

We assume no responsibility for the reuse of instruments that have been used on patients with Creutzfeldt-Jakob disease or HIV infection. If there is any reason to believe that the surgical patient is infected with Creutzfeldt-Jakob disease we recommend the destruction of all instruments used.

## 8. WARRANTY

All of our instruments are manufactured from high-quality steels and undergo rigorous inspection prior to delivery. No warranty can be given as to the suitability of the instruments for the respective surgery; the user is solely responsible for the determination of instrument suitability. We accept no liability whatsoever for consequential or incidental damages.

## 9. ADDITIONAL INSTRUCTIONS

Detailed instructions for the processing and maintenance of surgical instruments can also be found on the Internet under: <http://www.a-k-i.org>

# QUOTING & ORDERING

**Elite Medical**  
 225 Hwy 89 East 127 West Forest Park  
 Georgia 30050-1277  
 Phone: (770) 885-8000  
 Fax: (770) 885-8004  
 Web: www.elitemed.com

Attn: John Smith  
 Smith Medical  
 123 Smith Avenue Brisbane, QLD 1234  
 Ph: 07 1234 5678  
 Fax:  
 Email: john.smith@smithmedical.com.au

Dear John,  
 Please find the details below on the items as promised:

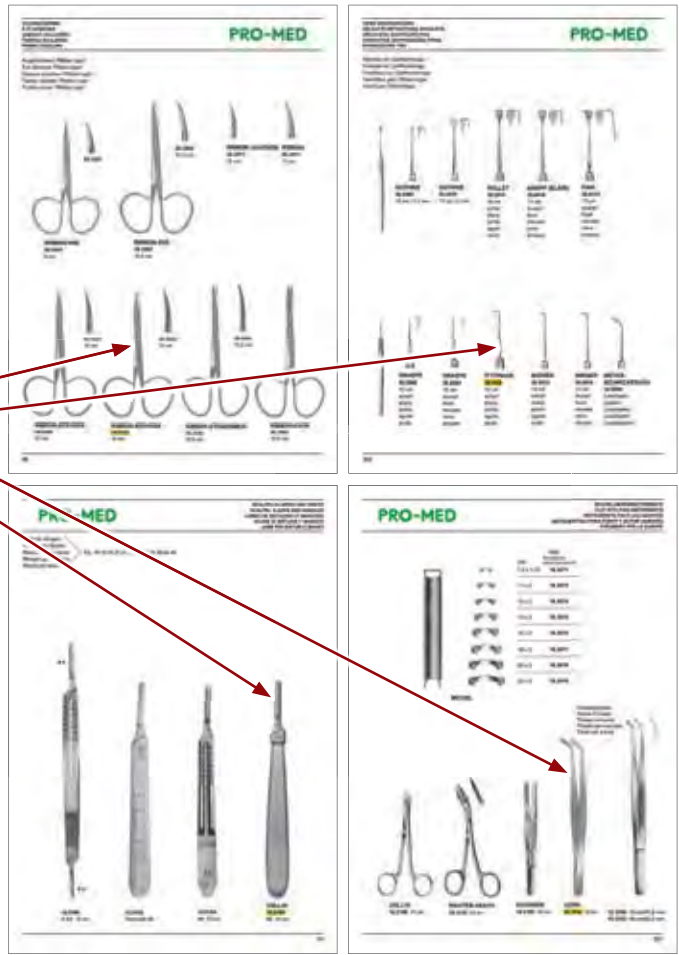
Item #	Description	Quantity	Unit Price	Amount
00-3322	RIBBON STEVENS Scissors 10 cm str. blan	1	\$87.00	\$87.00
00-0420	CICOHENOTI eye Hook 12 cm	5	\$81.00	\$405.00
00-2143	COHN Suture Forceps 15 cm	8	\$70.00	\$560.00
20-0929	COLLIN Scissor Hand#4 cm # 9	1	\$38.00	\$38.00

Standard freight & handling charges may apply:

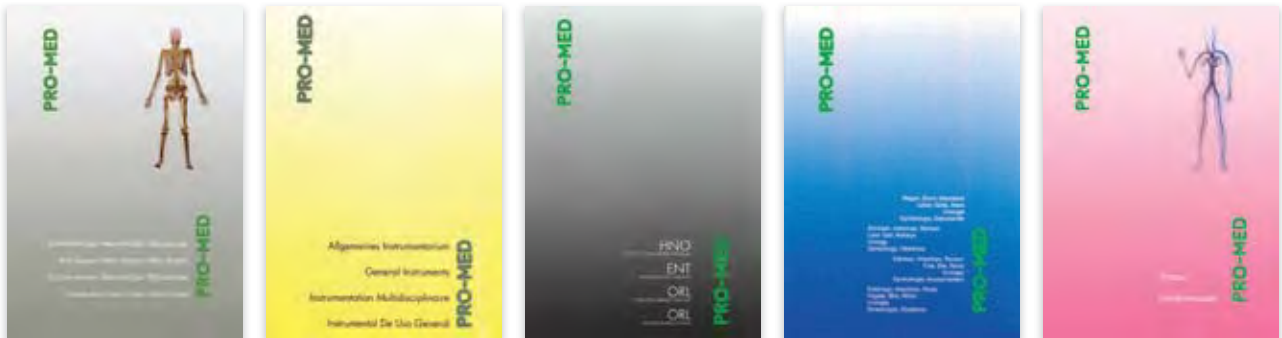
Sub-Total	\$998.00
GST	\$46.80
<b>Total</b>	<b>\$1,044.80</b>

Jeffrey Rosentaler  
 Jennifer Rosentaler | Sales and Customer Service Team

ADN 27 888 643 882 | www.elitemed.com.au



Your Elite Medical quotation comes to your inbox along with reference PDFs that are clearly marked to show each product you order.



We carry the full catalogue range of Pro-Med products.



## The perfect solution at your fingertips 24/7

Our extensive and trusted range of medical products will fulfil any requirement you may ever have while delivering improved patient outcomes, ease of use and superior value. We carefully source premium instruments from only the most respected manufacturers worldwide. Call our Customer Hotline on 1800 354 836 to see how we can help you.

### Electrosurgery

- Electrodes
- Pencils
- Bipolar Forceps
- Bipolar Cables & Adaptors
- Monopolar Forceps
- Monopolar Cables & Adaptors
- Insulated Speculums
- Generators & Smoke Evacuators
- Quivers & Holsters

### Surgical Instruments

- Scalpels and Handles
- Scissors
- Forceps
- Suction Tubes
- Retractors & Skin Hooks
- Needle Holders
- Chisels and Gouges
- Fibre Optic Cables
- Laparoscopic Consumables

### Instrument Care & Sterilisation

- Instrument Protection Caps
- Identification Tags
- Identification Tape
- Cleaning Brushes
- Cleaning Chemicals & Solutions

### Patient Care & Safety

- Pressure Protection
- Operating Table Accessories
- Anaesthetics
- Workplace Health & Safety
- Stainless Steel Trolleys
- Procedure Carts
- General Carts

### About Us

Elite Medical is a family owned and operated company who, since October 1986, have been dedicated to serving the healthcare sector by providing high quality, cost effective and environmentally responsible surgical instruments, equipment and consumables.

### Our Values

**INTEGRITY** - We act with honesty and transparency, always doing what is right by our stakeholders.

**SERVICE** - Our customers are our number one priority, therefore we respond to your enquiry with enthusiasm, professionalism and efficiency.

**PROGRESS** - We are continuously improving our processes in order to remain at the forefront of our industry.

### Our People

We believe our people are the most important part of our business. Therefore our team is made up of the most passionate specialists in their field. Our business development managers are committed to searching out innovation and our customer service team go the extra mile to not only meet but exceed your expectations.

### Our Community

Elite Medical is 100% Australian owned and operated so we have a practical understanding of your needs. In addition, we are dedicated to being good corporate citizens. In order to achieve this we regularly support charities such as Careflight and the Royal Flying Doctor Service. And we are always improving our practices to ensure they are environmentally responsible.

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**Customer Hotline 1800 354 836**

**P:** (07) 3899 1300 **F:** (07) 3399 5858 **E:** [sales@elitemedical.com.au](mailto:sales@elitemedical.com.au)

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